

UNDER THE PATRONAGE OF
HIS ROYAL HIGHNESS PRINCE KHALIFA BIN SALMAN AL KHALIFA - PRIME MINISTER OF THE KINGDOM OF BAHRAIN

The 7th Middle East
Refining and Petrochemicals
Conference & Exhibition

MIDDLE EAST

Petrotech

BAHRAIN INTERNATIONAL
EXHIBITION CENTRE

2010

CONFERENCE: 23 - 26 MAY 2010
EXHIBITION: 24 - 26 MAY 2010

AN
ALLWORLD
EXHIBITIONS
EVENT

SHOW REPORT

The 7th Middle East International Refining and Petrochemicals Conference and Exhibition (Middle East Petrotech 2010) concluded having attracted a total of 3,150 trade visitors and conference delegates. Representing a significant 14% increase in attendance over the 2008 event, feedback from exhibitors was highly positive with 82% of those surveyed rating the quality of attendees as excellent or good.

The exhibition attracted the participation of 125 companies from 24 countries. Covering 5,200 square metres of space, it showcased flagship stands from regional refining and petrochemical giants including the Bahrain Petroleum Company (Bapco), Kuwait National Petroleum Company (KNPC), Rabigh Refining and Petrochemical Company (Petro Rabigh), Saudi Arabian Oil Company (Saudi Aramco) and Qatar Petroleum (QP).

International oil companies and service industry majors also maintained a strong presence at Petrotech 2010, with ABB, Air Liquide, Dow, ExxonMobil, and Yokogawa occupying significant exhibition space. Smaller specialist companies and a dedicated UK pavilion consolidated this line up.



What the exhibitors said...

- “Petrotech was a great place to put our brands in front of key buyers as well as end users. We also were able to connect our distributor with some potential new business.” Paul Toplis, **Bulwark Protective Apparel**
- “It opened the gateway to sales and marketing within the Gulf region for us.” Ben Davis, **Consol Group**
- “Excellent, organised arrangements with a clear focus on the refining and petrochemical industry. The participation of major players provides an opportunity to meet everybody under a single roof.” Hamid Sha, **Larsen & Tonbro Limited (Y.B.A. Kanoo Group)**
- “Petrotech links oil and gas owners with service providers.” Arsalan Khan, **GE Power & Water**



The conference...

The associated conference serves as a major highlight of the Petrotech series. Under the chairmanship of Qatar Petroleum’s Director of Downstream Ventures, Ali Hassan Al-Sidiky, the conference committee produced a pace setting programme of 89 presentations related to refining and petrochemical technologies, efficiency in operations, plant reliability and maintenance technologies and safety improvements.

This year’s theme “Downstream Challenges: Financing, Market Changes and Technology” addressed methods of ensuring industry profitability and sustainability as additional refining capacity comes on stream worldwide.



Keynote speakers...

The Petrotech 2010 conference also assembled a series of senior keynote and guest speakers, who provided delegates with crucial industry insights on this year's theme.

Keynote speakers at the conference opening session on 23 May included:

- ◆ H.E. Dr. Abdulhussain bin Ali Mirza
Bahrain's Minister of Oil & Gas Affairs
Chairman of the National Oil & Gas Authority
- ◆ Mohamed H. Al-Mady
Vice Chairman & Chief Executive Officer
Saudi Basic Industries Corporation (SABIC)
- ◆ Steve Pryor
President
ExxonMobil Chemical Company

Guest speakers...

- ◆ Andy Brown
Executive Vice President
Qatar & Managing Director Pearl GTL, Shell
- ◆ Bashar Jazmati
Director, MENA Investment Banking Coverage, Resources and Energy Group
HSBC Bank Middle East Limited
- ◆ Christophe Mariot
Gulf Regional Head, Energy, Commodities and Project Finance
BNP Paribas Group
- ◆ Dr. Fereidun Fesharaki
President
Facts Inc.
- ◆ Ian Catterall
Senior Vice President & Head of Natural Resources
The Bank of Tokyo – Mitsubishi UFJ Ltd



- ◆ Iain McAlpine
 Senior Managing Consultant
Wood Mackenzie
- ◆ Margaret Walker
 Global Vice President of Engineering Solutions, Technology Centers and Manufacturing & Engineering Work Process
Dow
- ◆ Michael J. Corke
 Senior Vice President
Purvin & Gertz
- ◆ Moriyki Aida
 The Japan Bank for International Cooperation, (JBIC)
- ◆ Stan J. Vanderleeuw
 Regional Manufacturing Director for Europe, Middle East & Africa
ExxonMobil Petroleum & Chemical
- ◆ Tony Potter
 Managing Director
CMAI Middle East FZ LLC



2010 conference committee...



For the record...

Petrotech's position at the forefront of the industry is reflected in the following 2010 exhibition and conference statistics.

Exhibition

- ◆ Space occupied **5,200 square metres**
- ◆ Exhibiting companies **125**
- ◆ Exhibiting countries* **24**
*Bahrain, Belgium, Canada, Cyprus, Denmark, Egypt, Finland, France, Germany, India, Italy, Japan, Kuwait, Netherlands, Oman, Qatar, Romania, Russia, Saudi Arabia, Singapore, Turkey, UAE, UK, USA
- ◆ Group pavilions **UK**

Attendance

- ◆ Conference delegates **744**
- ◆ Exhibition visitors **2,406**
- ◆ Total attendance **3,150**

Attendance by country

- ◆ Saudi Arabia **1,153**
- ◆ Bahrain **1,033***
*Including international companies based in Bahrain
- ◆ UAE **217**
- ◆ Kuwait **129**
- ◆ Oman **54**
- ◆ Qatar **135**
- ◆ Middle East others **32***
*Algeria, Egypt, Iran, Jordan, Turkey, Yemen
- ◆ Europe **159***
*Belgium, Denmark, Finland, France, Germany, Ireland, Italy, Netherlands, Norway, Portugal, Romania, Russia, Spain, Sweden, UK
- ◆ Asia **50***
*Afghanistan, Brunei, China, India, Indonesia, Japan, Kazakhstan, Korea, Pakistan, Singapore, Taiwan
- ◆ Others **188***
*Australia, Bahamas, Brazil, Canada, Gambia, Ghana, Nigeria, South Africa, USA



Exhibitors at Petrotech 2010...

A

ABB SAUDI ARABIA
ABDUL KARIM H AL-SINAN & PARTNER FOR TRADING
AC ARABIA LIMITED
AIR LIQUIDE
AIR PRODUCTS
ALKOMED ENGINEERING SERVICES COMPANY W.L.L
AL ABDULKARIM HOLDING CO
AL-ABDULKARIM GROUP
ALBEMARLE MIDDLE EAST (FZE)
AL-KHAMISAIN HARDWARE TRADING COMPANY &
ASIA BOLTS LLC DUBAI
ALLWORLD EXHIBITIONS
AL MAAMEERI CONTRACTING & MAINTENANCE EST.
ANALYTICAL TECHNOLOGY & CONTROL LIMITED
ARAB OIL & GAS MAGAZINE
ARABIAN INTERNATIONAL COMPANY FOR STEEL
STRUCTURES
ASIAN TRADE PRESS PTE LTD
ATAC SOLUTIONS

B

BAHRAIN PETROLEUM COMPANY (BAPCO)
BAHRAIN POLYTECHNIC
BELSIM
BRAAS
BULWARK PROTECTIVE APPAREL

C

CAL GAVIN
COLFAX CORPORATION
COMETAS A/S
COMSIP - AL A'LI WLL
CONTINENTAL DISC CORP / GROTH CORP
CTS MIDDLE EAST WLL
CURTISS-WRIGHT FLOW CONTROL / FARRIS
ENGINEERING

D

DATA MEDIA SYSTEMS GLOBAL LIMITED
DE ANGEL PRINTERS & OFFICE SUPPLIES
DELLA FOGLIA SRL
DISTRISOL
DOW
DRESSER AL RUSHAID VALVE & INSTRUMENT CO, LTD
DUPONT
DYADEM

E

EAGLEBURGMANN SAUDI ARABIA CO LTD
EAST WEST TRADING INTERNATIONAL
EASTERN INDUSTRIAL & OILFIELDS SERVICES
ELECTRAGING FZC
ENERGY PROJECTS SUPPORT COMPANY (ENPRO)
ENGINEERING AND MARKETING INTERNATIONAL
EXXONMOBIL

F

FF-AUTOMATION
GBA FLARE SYSTEMS
GE WATER & PROCESS TECHNOLOGIES MIDDLE EAST
GULF OILFIELD DIRECTORY
GULF PETROCHEMICALS AND CHEMICALS
ASSOCIATION
GULF SOCIETY OF MAINTENANCE PROFESSIONALS

H

HART ENERGY CONSULTING
HEMPEL PAINTS (SAUDI ARABIA)
HMT RUBBAGLAS CO WLL
HYDROCARBON ASIA / PETROMIN
HYDROCARBON ENGINEERING
HYPERION SYSTEMS SAUDI ARABIA

I

INCINCO LTD
INSPECTORATE INTERNATIONAL (SAUDI ARABIA) LTD
IPCOS TECHNOLOGY
ISGEC
ITP BUSINESS PUBLISHING
IVE DESIGN

J

JAPAN COOPERATION CENTER, PETROLEUM (JCCP)
JARSHIRE LTD
JOHNSON SCREENS

K

KANOO FLOW CONTROL
KBC
KSB AKTIENGESELLSCHAFT
KUWAIT NATIONAL PETROLEUM CO (KNPC)

L

L&T ELECTRICALS SAUDI ARABIA COMPANY LIMITED
LESER

M
METSCCO HEAVY STEEL INDUSTRIES CO LTD
MGI VILMAR SA
MOORE INDUSTRIES (EUROPE) INC
MPG MENDENER PRÄZISIONSROHR GMBH

N
NAIZAK GLOBAL ENGINEERING SYSTEMS
NAIZAK INDUSTRIAL AUTOMATION
NAIZAK LAB SYSTEMS
NALCO COMPANY
NATIONAL PHOTO SERVICES
NET SAFETY MONITORING INC

O
OIL & GAS DIRECTORY MIDDLE EAST (AL FAJR)
OIL & GAS AUSTRALIA
OIL & GAS NEWS
OIL REVIEW MIDDLE EAST

P
PALL CORPORATION
PDMA CORPORATION
PECO FACET, A CLARCOR COMPANY
PEPPERL + FUCHS
PETRO RABIGH
PETROLEUM COKE INDUSTRIES CO (PCIC)

Q
QATAR PETROLEUM (QP)

R
RAMSIS ENGINEERING CO WLL
RESTECH FOR MEDICAL AND SCIENTIFIC EQUIPMENT
ROYAL GOLF CLUB
RITAG RITTERHUDER ARMATUREN GMBH & CO.

S
SAFCO ENGINEERING SRL
SAMI
SANDVIK PROCESS SYSTEMS
SAUDI ARABIAN OIL COMPANY (SAUDI ARAMCO)
SAUDI PAN GULF
SCHULZ EXPORT GMBH / SCHULZ PIPING
SHIPHAM VALVES
SPECTRASENSORS, INC
SYSTRAN, INC

T
TEGAS INDUSTRIAL GROUP
THE GULF – BUSINESS NEWS & ANALYSIS
THE OIL & GAS YEAR
THE SAUDI ARABIAN INTERNATIONAL CHEMICAL SCIENCES CHAPTER OF THE AMERICAN SOCIETY (SAICSC–ACS)
TLV INTERNATIONAL INC
TORGY ATLANTIC LTD
UNIFRAX INDIA LTD
UNITED LABORATORIES INTERNATIONAL, LLC
UNITED MEDIA SERVICES / OIL & GAS REVIEW AND ALAM ALIKTSAAD WALAMAL
UOP LTD

V
VACONO ALUMINIUM COVERS GMBH
VALVOSIDER SRL
VEGA TECHNIQUE SAS
VENTYX (UK) LIMITED

W
WEIR MINERALS – BEGEMANN PUMPS
WOUTER WITZEL EUROVALVE BV

Y
YOKOGAWA MIDDLE EAST
YUSUF BIN AHMED KANOO

Z
ZAMIL STEEL INDUSTRIES
ZETON B.V.

- A date for your diary -

MIDDLE EAST PETROTECH 2012

20 – 23 May 2012

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